





# Stakeholder quadrant for Xiang Herbs Tea

## [Hints]

#### Meet their needs

- engage & consult on interest area
- try to increase level of interest
- aim to move into right hand box

#### Key player

- key players focus efforts on this group
- involve in governance/decision making bodies
- engage & consult regularly

### Show consideration

- make use of interest through involvement in low risk areas
- keep informed & consult on interest area
- potential supporter/ goodwill ambassador

#### Least important

- minimum effort
- inform via general communications newsletters, website, mail shots
- aim to move into right hand box]